



THIS IS AN INTERACTIVE AGREEMENT
(PLEASE FILL IN THEN DOWNLOAD AND SIGN)



Inmarsat FleetBroadband Airtime Agreement

Please fill in sections **ALL** and email back **ALL** pages to your dealer

Section 1: Pricing 1830 - All prices in USD(\$)	
 	
AST Services - Please refer to www.theastgroup.com/uk/tcs for full terms and conditions	
All monthly fees are pro-rata for the month of activation, monthly in advance and based on a full billing month at deactivation.	
AST Service Fee	
AST's Standard Care Package - Includes 24x7 manned Global Customer Support, Extranet and Self-Service Portal, INTEGRA Global IP Network including Resilient and Optimised traffic, firewalling, web filtering, INTERGA See and INTEGRA CyberShield for intrusion prevention and protection from abnormal connections, Anti-virus and Anti-malware protection.	
Monthly Fee	\$2.00 per month
INTEGRA See	
Real-time visibility of data usage, by service, by data volume across 12 data categories and top 10 Applications and Protocols.	
Monthly Fee	Included with AST Service Fee
INTEGRA See+ - Minimum Contract Term - 1 month Tick if required <input type="checkbox"/>	
Includes Category expansion to show usage by all Applications with 3 months history.	
INTEGRA See+ includes all INTEGRA See features.	
Monthly Fee	\$5.00 per month
INTEGRA Control Lite - Minimum Contract Term - 1 month Tick if required <input type="checkbox"/>	
Includes real-time, automatic data usage threshold alerting (via e-mail) and subsequent blocking at Category level.	
INTEGRA Control Lite includes all INTEGRA See+ features.	
Monthly Fee	\$10.00 per month
INTEGRA Control - Minimum Contract Term - 1 month Tick if required <input type="checkbox"/>	
Complete real-time Monitoring, Control and Management of IP traffic including data bandwidth sizing, all at both Category and Application levels.	
INTEGRA Control includes all See+ and Control Lite features.	
Monthly Fee	\$30.00 per month
IRIS: Location Based Services (LBS) - Minimum Contract Term - 1 month (Unit types: Cobham Sailor FB 150, 250 and 500) Tick if required <input type="checkbox"/>	
Delivers secure, flexible and accurate asset (terminal) tracking.	
The monthly fee includes one user license by default; additional user licenses are available on request via your Account Manager. The following are mandatory for activation: -	
IRIS requires a valid email address: _____	
Device Name (Friendly name): _____	
IMEI (International Mobile Equipment Identity): _____	
The Username and Password for IRIS will be sent to the above email address, together with a user guide. IRIS device and delivery address preferences can be configured via the IRIS portal.	
Monthly Fee	\$20.00 per month
Static Public IP - Minimum Contract Term - 1 month Tick if required <input type="checkbox"/>	
An IP address to allow a terminal to be reached for the internet	
Monthly Fee	\$30.00 per month

FleetBroadband Plans									
Please connect me to the following package (options in tables below):									
Mandatory Requirements				Optional Extras					
Plan Term (Months)	Package (MB/GB)		Annual in Advance (24 month only) (Tick if required)		ISDN/Fax (Tick if required)		Streaming (Kbps)		No. of Multi-Voice Lines
Notes That Apply To All Plans									
There are no activation or reactivation fees on any plans.									
If a plan is shown as supporting 2 SIM cards, both SIMs share the same allowance. The SIM cards must be on the same vessel.									
All plans include a Standard IP data allowance. All other call types are charged in addition. Once the data allowance has been used, the out of allowance rate will apply.									
1 Month Minimum Plans	Standard	100MB	375MB	750MB	1.5GB	5GB	10GB	20GB	40GB
	1 SIM	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs
Monthly Subscription	\$470	\$956	\$1,593	\$1,820	\$2,173	\$2,586	\$3,413	\$6,405	\$9,516
Monthly Allowance (MB)	25	100	375	750	1,536	5,120	10,240	20,480	40,960
Data (per MB)									
In Allowance Implied per MB	\$18.78	\$9.55	\$4.25	\$2.43	\$1.41	\$0.51	\$0.33	\$0.31	\$0.24
Out Allowance Charge per MB	\$28.16	\$14.33	\$6.37	\$3.64	\$2.12	\$0.75	\$0.49	\$0.48	\$0.35
Voice To (per Minute)									
Fixed - Global Rate	\$0.55	\$0.55	\$0.55	\$0.53	\$0.51	\$0.46	\$0.46	\$0.46	\$0.46
Cellular - Global Rate	\$0.64	\$0.64	\$0.64	\$0.64	\$0.64	\$0.62	\$0.62	\$0.62	\$0.62
FB/FO/BGAN/SB/GSPS	\$0.71	\$0.71	\$0.71	\$0.53	\$0.51	\$0.46	\$0.46	\$0.46	\$0.46
Voicemail	\$0.71	\$0.71	\$0.71	\$0.53	\$0.51	\$0.46	\$0.46	\$0.46	\$0.46
SMS									
Per Message	\$0.48	\$0.48	\$0.48	\$0.31	\$0.27	\$0.18	\$0.18	\$0.18	\$0.18
Plan Notes									
These plans have a 1 month minimum contract term. Standard billing rules apply. A full 1 month charge will apply if activated on the 1st of the month.									
Customers can move between plans after the minimum term has been reached in line with the next billing period. A new minimum term will apply once moved.									
12 Month Minimum Plans		100MB	375MB	750MB	1.5GB	5GB	9GB	20GB	40GB
		1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs
Monthly Subscription		\$846	\$1,410	\$1,611	\$1,922	\$2,288	\$3,020	\$3,942	\$5,256
Monthly Allowance (MB)		100	375	750	1,536	5,120	9,216	20,480	40,960
Data (per MB)									
In Allowance Implied per MB		\$8.45	\$3.75	\$2.14	\$1.24	\$0.44	\$0.33	\$0.20	\$0.13
Out Allowance Charge per MB		\$12.68	\$5.64	\$3.22	\$1.88	\$0.68	\$0.49	\$0.29	\$0.20
Voice To (per Minute)									
Fixed - Global Rate		\$0.55	\$0.53	\$0.48	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40
Cellular - Global Rate		\$0.64	\$0.64	\$0.64	\$0.64	\$0.55	\$0.55	\$0.55	\$0.55
FB/FO/BGAN/SB/GSPS		\$0.62	\$0.53	\$0.48	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40
Voicemail		\$0.62	\$0.53	\$0.48	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40
SMS									
Per Message		\$0.40	\$0.33	\$0.27	\$0.24	\$0.16	\$0.16	\$0.16	\$0.16
Plan Notes									
These plans have a 12 month minimum contract term. Standard billing rules apply. Customers may upgrade at any time in line with the next billing period. A new minimum term will apply once moved.									
There will be early termination charge for early deactivation or plan downgrade. This is the monthly subscription charge times the number of months to complete the minimum term or 3 months, whichever is the lowest.									
A SCAP application form is required to be authorised by Inmarsat before a connection on a 20GB or 40GB plan can be completed.									
24 Month Minimum Plans		150MB	500MB	1GB	2GB	6GB	10GB	20GB	40GB
		1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs
Monthly Subscription		\$934	\$1,501	\$1,702	\$2,013	\$2,471	\$3,203	\$3,843	\$5,124
Monthly Allowance (MB)		150	500	1024	2,048	6,144	10,240	20,480	40,960
Annual In-Advance Subscription		\$11,200	\$18,008	\$20,423	\$24,156	\$29,646	\$38,430	N/A	N/A
Annual In-Advance Allowance (MB)		1,800	6,000	12,288	24,576	73,728	122,880	N/A	N/A
Data (per MB)									
In Allowance Implied per MB		\$6.22	\$3.00	\$1.67	\$0.99	\$0.40	\$0.31	\$0.18	\$0.13
Out Allowance Charge per MB		\$9.33	\$4.50	\$2.49	\$1.48	\$0.60	\$0.48	\$0.27	\$0.18
Voice To (per Minute)									
Fixed - Global Rate		\$0.53	\$0.51	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40
Cellular - Global Rate		\$0.62	\$0.62	\$0.62	\$0.55	\$0.55	\$0.55	\$0.55	\$0.55
FB/FO/BGAN/SB/GSPS		\$0.60	\$0.51	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40
Voicemail		\$0.60	\$0.51	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40
SMS									
Per Message		\$0.38	\$0.31	\$0.26	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16

Plan Notes
 These plans have a 24 month minimum contract term. Standard billing rules apply. Customers may upgrade at any time in line with the next billing period. A new minimum term will apply once moved.
 There will be early termination charge for early deactivation or plan downgrade. This is the monthly subscription charge times the number of months to complete the minimum term or 6 months, whichever is the lowest.
 These plans are available as 12 months in advance. The full 12 month allowance is available for use from the day of activation. The service can be deactivated in the 12 month advance period but there will be no refund.
 A SCAP application form is required to be authorised by Inmarsat before a connection on a 20GB or 40GB plan can be completed.

Shared Corporate Allowance Package (SCAP) - 12 and 24 Month Plans	1.5GB	5GB	9GB	2GB	6GB	10GB
	1 or 2 SIMs 12 months	1 or 2 SIMs 12 months	1 or 2 SIMs 12 months	1 or 2 SIMs 24 months	1 or 2 SIMs 24 months	1 or 2 SIMs 24 months
Monthly Subscription (Per Vessel)	\$2,105	\$2,471	\$3,203	\$2,196	\$2,654	\$3,386
Monthly Allowance (MB)	1536	5,120	9,216	2,048	6,144	10,240
Data (per MB)						
In Allowance Implied per MB	\$1.37	\$0.48	\$0.35	\$1.08	\$0.44	\$0.33
Out Allowance Charge per MB	\$2.05	\$0.73	\$0.51	\$1.61	\$0.64	\$0.49
Voice To (per Minute)						
Fixed - Global Rate	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40
Cellular - Global Rate	\$0.64	\$0.55	\$0.55	\$0.55	\$0.55	\$0.55
FB/FO/BGAN/SB/GSPS	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40
Voicemail	\$0.46	\$0.40	\$0.40	\$0.40	\$0.40	\$0.40
SMS						
Per Message	\$0.24	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16

Plan Notes
 These plans have a 12 or 24 Month minimum contract term. Standard billing rules apply. Customers may upgrade at any time in line with the next billing period. A new minimum term will apply once moved.
 There will be early termination charge for early deactivation or plan downgrade. This will be the monthly subscription charge times the number of months to complete the minimum term or 3 months (for a 12 month term plan) or 6 months (for a 24 month term plan) whichever is the lowest.
 Once a Fleet has 5 or more vessels connected on the same plan then that Fleet can apply for a SCAP. A SCAP application form is required and once authorised by Inmarsat the vessels can be moved into a SCAP. Each vessel adds the subscription and allowance into the SCAP which can then be shared by all vessels in the SCAP.
 Additional vessels may be added to an existing SCAP on the 1st of a month, if activation is required prior to the 1st the vessel is to be activated on another plan then upgraded on the 1st.

Flexible 36 Month Minimum Plans	500MB	1.5GB	6GB	10GB
	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs	1 or 2 SIMs
Monthly Subscription	\$1,556	\$1,830	\$2,471	\$3,203
Monthly Allowance (MB)	500	1,536	6,144	10,240
Data (per MB)				
In Allowance Implied per MB	\$3.11	\$1.19	\$0.40	\$0.31
Out Allowance Charge per MB	\$4.67	\$1.79	\$0.60	\$0.48
Voice To (per Minute)				
Fixed - Global Rate	\$0.51	\$0.46	\$0.40	\$0.40
Cellular - Global Rate	\$0.62	\$0.64	\$0.55	\$0.55
FB/FO/BGAN/SB/GSPS	\$0.51	\$0.46	\$0.40	\$0.40
Voicemail	\$0.51	\$0.46	\$0.40	\$0.40
SMS				
Per Message	\$0.31	\$0.24	\$0.16	\$0.16

Plan Notes
 During the 36 month minimum period, the service can be moved between the plans in the Flexible range of plans above with no penalties, in line with the next billing period. Minimum period is not affected by plan movements.
 There will be an early termination charge for early deactivation. This is the monthly subscription charge times the number of months to complete the minimum term or 9 months, whichever is the lowest.

Link (SACC) 6 Month Minimum Plans	20GB	40GB	20GB	40GB
	FB250 1 SIM	FB250 1 SIM	FB500 1 SIM	FB500 1 SIM
Monthly Subscription	\$6,065	\$9,107	\$5,521	\$8,281
Monthly Allowance (MB)	20,480	40,960	20,480	40,960
Data (per MB)				
In Allowance Implied per MB	\$0.29	\$0.22	\$0.27	\$0.20
Out Allowance Charge per MB	N/A	N/A	N/A	N/A
Voice To (per Minute)				
Fixed - Global Rate	\$0.40	\$0.40	\$0.40	\$0.40
Cellular - Global Rate	\$0.55	\$0.55	\$0.55	\$0.55
FB/FO/BGAN/SB/GSPS	\$0.40	\$0.40	\$0.40	\$0.40
Voicemail	\$0.40	\$0.40	\$0.40	\$0.40
SMS				
Per Message	\$0.16	\$0.16	\$0.16	\$0.16

Plan Notes

The FB Link plans have a fixed monthly fee for Standard IP under a Fair Use Policy (FUP), available via your Account Manager. There is no charge for Standard IP overage, but the Quality of Service (QoS) is restricted once the FUP limit is reached. A SCAP application form is required for the connection of Services on this Plan, available via your Account Manager.

Other Call Types - For All Plans**ISDN (per Minute)**

HSD and Fax	\$6.57
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Streaming (per Minute)

8 Kbps	\$0.57
16 Kbps	\$1.13
24 Kbps	\$1.68
32 Kbps	\$4.70
64 Kbps	\$6.39
128 Kbps	\$18.78
256 Kbps	\$37.55

Mobile to Mobile (per Minute)

	Voice	ISDN
FB to BGAN/FB/SB/GSPS	N/A	\$6.41
FB to Fleet/Swift Voice/HSD	\$2.29	\$14.64
FB to Aero Voice	\$4.48	\$14.64
FB to Iridium	\$10.07	\$14.64
FB to Thuraya Voice	\$4.58	\$14.64
FB to Other MSS Carriers	\$6.31	\$14.64
Emergency 505	\$0.00	\$0.00

Other Charges - For All Plans**Multi-Voice - One-off charge**

Multiple voice lines can be added to a subscription for a one off fee. FB150 can support 4 lines, FB250/500 can support 9 lines. Additional hardware is required and call charges are the same as for normal voice calls within the relevant plan chosen. Please contact your Account Manager for more information.

\$70.00

Section 2: Vessel Details

ALL fields are mandatory for commercial vessels over 100GRT and for all vessels without an IMO number. If the above does not apply, then only fields marked with an * need to be completed.

SIM ID No.

Region of usage*: _____ (Where the service will be used, example Europe, Americas, Africa etc.)

Vessel Name*: _____ Country of Registration*: _____

Call Sign*: _____ Vessel Type*: Fishing Leisure

MMSI*: _____ Vessel Type/Industry* _____
(Must specify if not above, examples: Oil & Gas, Aid, Government)

Self Propelled*: YES NO Sea Going: YES

Gross Tonnage (if over 100 GRT)*: _____ Home Port: _____

Registered Port*: _____ IMO Number: _____

Year of Manufacture*: _____ Passengers and Crew*: _____

Section 3: Vessel Emergency Contact Details

Please note all fields are mandatory for activation

Emergency Contact Forename(s): _____ Address: _____

Emergency Contact Surname: _____

Emergency Telephone: _____

Fax: _____

E-Mail: _____ Postcode: _____

Section 4: Market Sector

Please advise which market sector the service is going to be associated to, **mandatory for activation:**

Agriculture	Aid and NGOs	Financial Services - Banking	Cable Layer	Civil Government
Construction	Cruise	Dredger	Education	Environmental Monitoring
Fishing	Government Health or Education	Healthcare	Financial Services - Insurance	Leisure
Limited Ground Test	Local Government	Manufacturing	Media	Merchant
Military Government	Mining	National Government	Offshore Supply Vessels	Oil and Gas
Passenger or Ferry	Retail and Wholesale Trade	Super-Yachting	Transportation and Logistics	Travel and Tourism
Tug Boat	Utilities	If the market sector for this connection is not listed, please select nearest alternative		

Section 5: Monitor/Suspend - Data monitoring is not used if service is subscribed to INTEGRA Control

- AST offer 5 monitoring alerts **per period** (period = billing period, monthly/quarterly/annual) with an option to suspend.
- This service is offered to assist with usage control however, if because of system failure or any other reason outside of our control a report is not generated, all usage will be invoiced and due for payment as per clause 3 of our Terms and Conditions.
- We recommend that a suspension limit is set to stop further usage once the service reaches the set limit in any given period; \$5000 has been set as a default please amend as appropriate.
- Spend \$US alerts are triggered once the entire monthly bundle has been consumed. CDR's within bundle are zero rated.
- For a SCAP, these options can be applied at the SCAP level and individual SIM level.
- To restrict unwanted usage please refer to the checklist for controlling your traffic, available on request.
- Alternatively, please contact our Customer Service team for assistance on +44 (0) 1493 441485.

In the case that automatic suspension of the service takes place, please contact AST to have the service unsuspended - It will NOT automatically unsuspend at the start of the next period.

Alert Levels - Up to five notification alerts can be set per period:

1	Spend \$US _____	Voice (Mins) _____	Data (MB) _____	Streaming (Mins) _____
2	Spend \$US _____	Voice (Mins) _____	Data (MB) _____	Streaming (Mins) _____
3	Spend \$US _____	Voice (Mins) _____	Data (MB) _____	Streaming (Mins) _____
4	Spend \$US _____	Voice (Mins) _____	Data (MB) _____	Streaming (Mins) _____
5	Spend \$US _____	Voice (Mins) _____	Data (MB) _____	Streaming (Mins) _____

Suspend Options – The \$US spend will suspend the SIM card. Voice/data/streaming will suspend the service type only:

Spend \$US _____	Voice (Mins) _____	Data (MB) _____	Streaming (Mins) _____
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Please nominate an email address for notification: _____

Section 6: Personal Details: Invoice Address / Credit Card registered address

By completing this section, I acknowledge that this information may be used to make a search with a Credit Reference Agency, we will keep a record of that search.

Title: _____	PO or Ref No: _____
Forename(s): _____	Surname: _____
Company: _____	Co Reg No: _____
VAT Number: _____	Telephone: _____
Address: _____	Town/City: _____
Country: _____	Postcode: _____

VAT-registered applicants: Must provide a valid VAT number. If this is not provided VAT will be charged and proof of address will be required in the format of a copy of a bank statement or utility bill.

Private individuals / non-VAT registered applicants: Must provide proof of address: **Bank Statement** **Utility Bill**

Section 7: Communication Delivery Addresses

AST require email addresses to enable efficient communications. All email addresses will be treated in strictest confidence and held only in secure systems fully compliant with latest Data Protection legislation: **One of each address is mandatory to create an account.**

[Billing email address](#)

[Accounts Payable email address](#)

[Notification email address](#)

Billing address is used to provide you with your bill (invoice).

Accounts Payable address is used for credit control communications.

Notification address is used to provide you with important information regarding any changes that may affect your account such as, but not limited to, contractual communication, dispute resolution and legal matters. This email address will be used as the default to create your account on MY AST Portal.

The notification email address will also be used to create an account on the AST Extranet. The AST Extranet gives you access to a complete information sharing platform that provides you with product and service related information, as well as the latest news.

The email address is used to send important information such as service/portal outage notifications, network changes etc. You can unsubscribe to the AST Extranet but please consider this as you will stop receiving important notifications which may be business critical.

The notification email address will be used to provide you with product and service information, promotions, AST sponsored events and new technologies which we feel will benefit your business. If you wish to receive these communications, please tick here.

Section 8: Payment Method

Consolidated/Group Invoice: If more than one service is registered by the above company/individual, AST will create one consolidated/group invoice. If you would prefer not to have this new service added to the group invoice, please tick here.

Payment of invoices: Invoices will be raised in US Dollars, if you would prefer to pay the total in Euro or Sterling please tick box as appropriate. AST's Exchange Rate Policy will apply as per our standard terms and conditions.

€

£

UK Customers paying in £ Sterling: If your preferred method of payment is by Direct Debit please tick here for an application form

Customers who wish to pay by Credit Card: If your preferred method of payment is by Credit Card through AST's secure payment system please provide a contact telephone number to enable us to call you: _____

If you require a credit account, please contact your Account Manager.

Section 9: AST INTEGRA Network POP & Firewall Rules

The AST INTEGRA network provides several benefits to help manage your traffic (stated below). Customer preferences (rules) can be applied to block all or certain types of traffic, or to/from specific destinations. If your requirement is not covered by the options below, please contact our Customer Service team at customer.service@ast-uk.com or call on +44 (0) 1493 441485.

- INTEGRA See, INTEGRA See+, INTEGRA Control Lite & INTEGRA Control.
- Public static and dynamic IP addressing.
- Optimised internet routing using multiple Tier 1 providers.
- Advanced firewalling – Inbound/outbound/IP address/port rules and pre-built templates.
- Intrusion prevention – Inspection of all IP traffic for malware, vulnerabilities, etc.
- Web filtering, security, and optimisation – Category blocking, deep inspection of web traffic and optimisation.
- High bandwidth content blocking.
- Major update sites filtered/blocked.
- Usage reporting and alerting.
- Fully resilient infrastructure monitored 24 x 7 x 365.
- X3 Points of presence – London, New York & Sydney in world-class data centres.
- Various inter-connect options via global telco's.

Firewall Rules

Mobile to Fixed – Outbound rules (E.g. Terminal to the internet) – Default is 'Open'

If no outbound firewall rules exist then the firewall will not restrict any outbound traffic, but standard web filtering policies (Blocking advertisements and software updates, etc) will still be in place.

Please select one option per protocol required for each IP destination Example of IP address format 10.20.30.40 OR Example of Network address 10.20.30.0/24

Source IP Address This will be the terminal IP address (default)

Destination IP Address 1 _____ Destination IP Address 2 _____ Destination IP Address 3 _____

Network Address _____ Network Address _____ Network Address _____

Open – Allows all traffic

Closed – Blocks all traffic

Internet only

Email only

onsatmail only

Open – Allows all traffic

Closed – Blocks all traffic

Internet only

Email only

onsatmail only

Open – Allows all traffic

Closed – Blocks all traffic

Internet only

Email only

onsatmail only

Fixed to Mobile – (e.g. Internet to terminal) - Default is 'Blocked' (requires Static Public IP)

Inbound rules to allow traffic from the internet are only applicable to terminals with Public Static IP addresses.
Inbound rules can be applied as above. If required, please contact the Global Customer Service team.

Section 10: Agreement to Terms and Conditions

By signing this document, you will be deemed to have read and accepted:-

AST Group Companies Full Terms and Conditions: <https://www.theastgroup.com/uk/tcs/>

Our Customer Services team are available 24/7

Telephone: +44 1493 444185

Email: customer.service@ast-uk.com

The person signing this agreement must be the customer named in the agreement, or in the case of a company, must be authorised by the company to sign contractual documents.

Signed: _____ Name: _____ Date: ____ / ____ / ____

INTERNAL USE:

A/C Number: _____ A/C Mgr ID: _____

Dealer: _____ Commission: _____

Terms/Deposit: Refundable after 12 months trading _____ Manager Sign-off: _____